

Meet

NES Communications

New
Enterprise
Solutions for Communications

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Distribution Partner

Siemens Enterprise
Communications



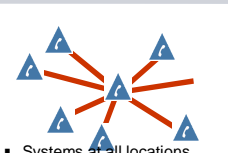
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About Us

New name for the 15-years-old business

(...1995-2000) VF-TEL - a Siemens' Company
(...2000-2006...) Siemens doo Beograd
(2006-2010) Siemens Enterprise Communications doo Beograd
(2010...) **NES Communications doo Beograd**

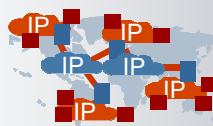
TDM PBX – HiCom



- Systems at all locations
- Dedicated HW i SW
- Telecom networks

VoIP PBX

HiPath, OptiPoint...



- Distributed IP PBX Systems
- Dedicated HW i SW
- Converged IP networks

UC softver

OpenScape, OpenStage...



Open Communications

- UC SW for Data Centers
- IT industry standardized open architecture HW and SW
- SIP network

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About Us

SIEMENS	<ul style="list-style-type: none"> Premium Distributor The main contact for business in Serbia and Montenegro 	Distribution Partner Siemens Enterprise Communications	SIEMENS
NES Customers and Partners	<ul style="list-style-type: none"> Over 300 customers and 500 sites >30 000 installed ports (in the direct sales and through partner networks) 		
NES Staff	<ul style="list-style-type: none"> Young team of 10 highly educated ICT engineers, with around 100 years of total work experience, who can execute the biggest and the most demanding projects 		
NES Management	<ul style="list-style-type: none"> Nenad Saković, Dipl.-Ing. MBA, - President & MD Nikola Knežević, B.Sc.E.E., - COO 		
NES Processes	<ul style="list-style-type: none"> All processes in the NES are oriented towards the achievement of greater effectiveness and fulfillment of contractual obligations in a professional and optimal manner, with mutual satisfaction, for both the user and NES 		
NES Business Models	<ul style="list-style-type: none"> Distribution, System Integration, Service Providing 		
NES Services	<ul style="list-style-type: none"> Consulting, Design, Project Management, Lifecycle Services (Installation, maintenance), Professional, Managed Services, Outsourcing and Offshoring. We maintain Siemens and 3rd party equipment, in total value of over 5 million euros on more than 200 sites, 24x7 		

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In good company

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Our Mission



Enable local companies and institutions to use new communication solutions

New Enterprise Solutions for Communications

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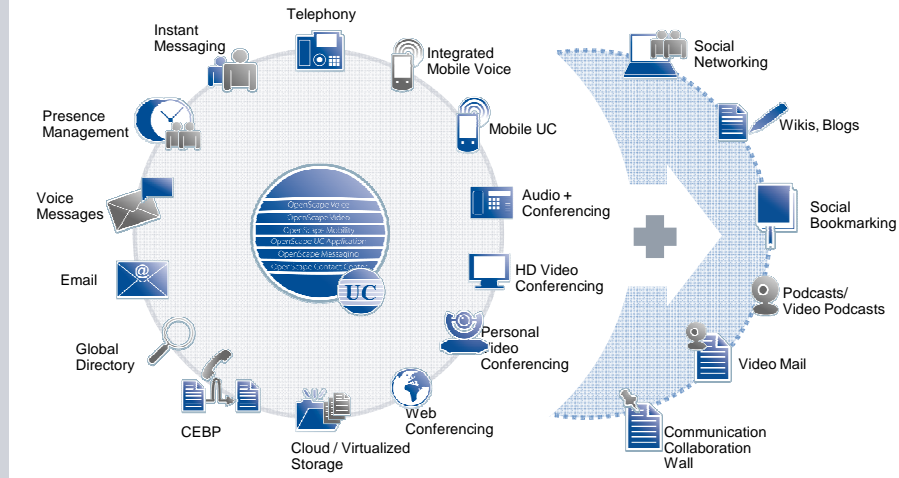
The face of communication is changing



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Unified Communications New Social Media Converges with UC

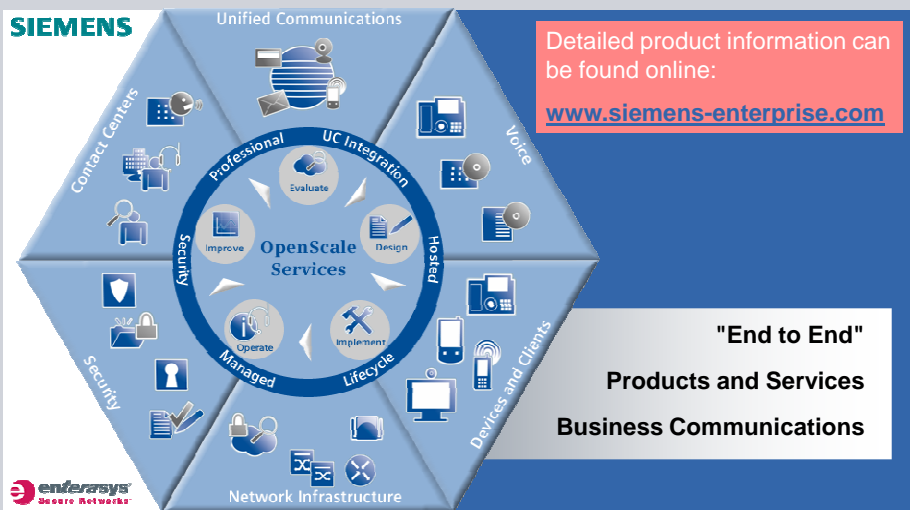
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Open Communications Products and Services Portfolio

NES Communications



Detailed product information can be found online:
www.siemens-enterprise.com

"End to End"
Products and Services
Business Communications

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Open Communications Products and Services Portfolio

Services	Lifecycle Services	Professional Services	Managed Services	Hosted Services	Multi-Vendor	Security
Devices and Clients						
Voice	OpenScape Voice	Small IP UC system HiPath OpenOffice	Small IP system HiPath 2000	Converged SME HiPath 3000	Converged medium-to-large HiPath 4000	
Unified Communications	UC Server	UC Application	Video	Messaging	Mobility	
Contact Centers	Campaign Management		Contact Center	Automated Outbound	Voice Portal	
Networks	Security Software	Management Software	Switches & Routers	WLAN	3 rd Party Network Products	

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Summary ...

Message from the President of NES Communications:

" NES Communications is the new name for firmly established business that is well known in Serbia and Montenegro.

Partnership with Siemens enables us to always be in focus of the latest technologies and in front of others in the field of enterprise communications.

We play in the exciting and growing market of Unified Communications, where we deal, with no reserve and fear, with the largest ICT companies such as Microsoft and Cisco, firmly believing in OpenCommunications strategy of Siemens.

Customers who have trusted us and our predecessors and bought some of the Siemens products in the past 15 years delegated their trust to the NES Communications without a single exception.

We appreciate that and know that it is not because we have recently been employed by Siemens, but because they appreciate the knowledge and experience of our engineers and managers, who provide highly professional services at competitive conditions, appropriate to the situation in our market.

We shall do our best to remain as still."

Sincerely,
Nenad Saković



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