

SIEMENS

Siemens Enterprise Communications GmbH & Co. KG, SEN SEN OP CF IC SEN
CO, 81379 München

Name	Dieter Schmitz
Department	Channel Management
Position	Sales EMEA
Phone	+49 89 7007 32433
E-Mail	dieterschmitz@siemens- enterprise.com
Your Reference	
Our Reference	
Date	22.06.2010

To Whom it May Concern

— Dir Madam/Sir,

We are informing you on behalf of Siemens Enterprise Communications (SEN) that we have nominated **NES Communications doo Beograd** as the prime contact of SEN business for the territories of **Serbia, Montenegro and Kosovo**.

NES Communications doo Beograd is the new name of our former local entity Siemens Enterprise Communications doo Beograd, that has been recently transitioned to an indirect business model in accordance with SEN Global Partnership Program GoForward!, by MBO ("management buy out") of recent executive management.

NES Communications, i.e. New Enterprise Solutions for Communications will act as SEN's Premium Distributor - the highest level of the distribution partnership according to SEN GoForward! partnership program.

NES Communications doo Beograd continues the recent business, holds all references, takes over and accepts all rights and liabilities for all existing contracts of former Siemens Enterprise communications doo Beograd. The company's registration number, VAT number and bank accounts remain unchanged.

NES Communications have the ability to distribute and sale the entire SEN portfolio for unified communications of all sizes and kinds of enterprises..

We do believe that NES Communications is well suited to provide you with entire SEN portfolio and recommend you to purchase our products and services from/via them.

Sincerely Yours,


Dipl.-Ing. Dieter Schmitz

Senior Manager, Channel Sales EMEA
Siemens Enterprise Communications GmbH & Co. KG